National Stock Exchange of India Ltd. "Exchange Plaza" Bandra-Kurla Complex, Bandra (E), <u>Mumbai – 400 051</u>

BSE Limited Phiroze Jeejeebhoy Tower Dalal Street, Mumbai – 400 001

# Scrip Code: PARSVNATH - EQ (NSE); 532780 (BSE)

Sub: <u>Downgrading of CRISIL Rating on Non-Convertible Debentures of the Parsvnath Landmark</u>

<u>Developers Private Limited, a wholly owned subsidiary company of the Company</u>

Dear Sirs,

In terms of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that CRISIL has downgraded the rating, assigned to Rs 200 Crores Non-Convertible Debentures of Parsvnath Landmark Developers Private Limited, a wholly owned subsidiary company of the Company, to "CRISIL B+/Stable" from "CRISIL BB-/Negative".

A copy of Rating Rationale issued by CRISIL is enclosed herewith, for your information and records.

Thanking you,

Yours faithfully, For Parsvnath Developers Limited

(V Mohan) Company Secretary & Compliance Officer

Enclosed: As above

4/19/2018 Rating Rationale

# Ratings



# **Rating Rationale**

April 18, 2018 | Mumbai

# Parsvnath Landmark Developers Private Limited

Rating downgraded to 'CRISIL B+/Stable'

# **Rating Action**

CRISIL B+/Stable (Downgraded from 'CRISIL BB-/Negative')
BB ntegative )

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

#### **Detailed Rationale**

CRISIL has downgraded its rating on non-convertible debentures (NCDs) of Parsvnath Landmark Developers Pvt Ltd (PLDPL) to 'CRISIL B+/Stable' from 'CRISIL BB-/Negative'.

The downgrade reflects lower-than-expected collections resulting from slower construction progress. Despite achieving 96% saleability in a group housing project till date, the delay in handover of Phase I and slowdown in construction progress of Phase II has adversely impacted customer advances.

The rating reflects exposure to project implementation risk and modest debt protection metrics. These weaknesses are partially offset by the favourable location of the company's La Tropicana project with healthy saleability.

#### **Analytical Approach**

For arriving at its rating, CRISIL has considered the financials of PLDPL on a standalone basis.

# **Key Rating Drivers & Detailed Description Weakness**

# \* Exposure to project implementation risk

Construction progress of Phase II has been delayed due to funding constraints, resulting in lower-than-expected customer advances. Furthermore, approval for the building plan of the economically weaker section (EWS) project (Phase 3) has been pending with New Delhi Municipal Council for over a year, thus exposing PLDPL to project implementation risk. The company is at an advance stage of tying up an additional construction finance loan to meet the pending project cost.

# \* Modest debt protection metrics

The company had issued Rs 200 crore of NCDs in October 2016, with a one-year interest moratorium and scheduled repayments over 36 months through October 2019. As per the initial agreement, the moratorium ended on October 12, 2017, and the first coupon of Rs 10 crore was payable. However, the stretched liquidity led to the company restructuring the first NCD coupon payment. Further, the company has restructured its coupon payment of Rs 38 crore, which was due on April 12, 2018.

## Strength

#### \* Favourable location of project with healthy saleability

The La Tropicana project is at the prime location of Civil lines, New Delhi. The project is being developed in a phased manner with Phases 1 and 2 comprising luxury apartments spread over 0.2 crore square foot (sq ft) of saleable area. These phases were launched in 2009 and have witnessed healthy saleability of about 96% as on date. Furthermore, the construction of Phase I has been completed in December 2016 with possession of flats in progress. Advances of around 90% pertaining to Phase I have been received and the balance would be received on completion of pending minor construction and possession of these flats.

# Outlook: Stable

CRISIL believes liquidity will remain restricted in the near term, due to lower-than-expected cash inflow, impacted by slowdown in project progress. The outlook may be revised to 'Positive' if there is pick-up in construction progress, leading to steady cash inflow and improved debt protection metrics. Conversely, the outlook may be revised to 'Negative' if there is a further stretch in cash flow or delays in meeting the construction-linked milestones, as per NCD terms.

#### About the Company

PLDPL is a special-purpose vehicle, promoted by Parsvnath Developers Ltd (PDL; rated 'CRISIL D') to develop La Tropicana, a 0.23-crore sq ft residential project located at Civil Lines, New Delhi. The project, which is being executed in phases, comprises 505 luxury apartments, houses for the EWS, and commercial units, spread over a saleable area of 0.2 crore sq ft. The company is yet to launch its 40-storied building for EWS. Prior to September 2016, PDL held 78.0% equity

4/19/2018 Rating Rationale

stake in PLDPL, with Sankaty Advisors through Sterling Pathway holding 22.0%. After the NCD issuance in October 2016, PDL has bought out Sterling Pathway's stake in the company, thereby making PLDPL its wholly-owned subsidiary.

Incorporated in 1990, PDL develops real estate projects, and has a well-diversified portfolio of residential apartments, integrated townships, commercial and retail projects, special economic zones, information technology parks, and hotels.

### **Key Financial Indicators**

Financials as on / for the period ended March 31		2017	2016
Revenue	Rs crore	15.26	36.58
Profit after tax (PAT)	Rs crore	-6.23	-0.25
PAT margin	%	-40.85%	-0.67%
Adjusted debt/adjusted networth	Times	1.64	0.96
Interest coverage	Times	0.50	0.97

Any other information: Not applicable

# Note on complexity levels of the rated instrument:

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## Annexure - Details of Instrument(s)

ISIN	Name of instrument	Date of allotment	Coupon rate (%)	Maturity date	Issue size (Rs Crore)	Rating assigned with outlook
INE712L07016	Non-convertible debentures	13-Oct-16	16%	14-Oct-19	200	CRISIL B+/Stable

#### Annexure - Rating History for last 3 Years

	Current		Current 2018 (History) 2017		2017	2016		2015		Start of 2015		
Instrument	Туре	Quantum	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Non Convertible Debentures	LT	200	CRISIL B+/Stable		No Rating Change	03-08-17	CRISIL BB-/Negative	08-09-16	CRISIL BB(SO)/Stable			

Table reflects instances where rating is changed or freshly assigned. 'No Rating Change' implies that there was no rating change under the release.

## Links to related criteria

**CRISILs Approach to Financial Ratios** 

**CRISILs Rating criteria for Real Estate SPVs** 

CRISILs Approach to Recognising Default

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Last updated: April 2016

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